



**Date:** July 29, 2016

**To:** Lucas County Data Processing Board

**From:** Jason Gears

**Subject:** Data Processing Board Request – VMWare vHosts and vSphere licenses

[www.co.lucas.oh.us](http://www.co.lucas.oh.us)

**Lucas County  
Information  
Services**

Lucas County Data Processing Board Members,

Lucas County Information Services is requesting permission to purchase new Dell Server hardware and appropriate licensing to upgrade our enterprise VMware server environment. This will augment existing equipment to add performance and capacity. The new hardware will take advantage of our new ten gigabit network and new enterprise SAN allowing for continued growth and increased performance of our virtualization environment.

Anita Lopez,  
Lucas County Auditor  
and  
Secretary of the  
Data Processing Board

LCIS is asking for approval of \$78,442.24 to purchase Dell PowerEdge r730 servers and required VMware and Microsoft licenses. The funds are available and will be split 50/50 between Capital account 4030-1750-C1088 and Capital account 4030-1750-c1075 at \$39,221.12 per account. Price breakdown as follows.

**Jason Gears**  
**Director of Information  
Services**  
One Government Center  
Suite 400  
Toledo, OH 43604  
  
419.213.4025 Voice  
419.213.4024 Fax

Vendor	Item	Price	Qty	Total
Open Storage Solutions	Dell PowerEdge r730	\$ 11,470.00	4	\$ 45,880.00
SHI	Microsoft Server Licensing	\$ 3,950.16	4	\$ 15,800.64
OarNet	vSphere Operations Mgr	\$ 1,570.65	8	\$ 12,565.20
OarNet	vSphere Op Mgr Support	\$ 524.55	8	\$ 4,196.40
<b>Total:</b>				<b>\$ 78,442.24</b>

The purchase will be made with Open Storage Solutions, SHI, and OarNet, all on Ohio State Term Schedule. The quotations are attached for your review.

Thank you for your consideration,

  
Jason Gears  
Director of Information Services



**TO:** Karen Schnitkey  
Office Manager  
Lucas County - Information Services  
One Government Center, Suite 400  
Toledo, OH 43604-2202

**FROM:** Emmalee Amundson  
Business Relationship Manager  
1224 Kinnear Rd  
Columbus, OH 43212

**EMAIL:** kschnitkey@co.lucas.oh.us

**EMAIL:** eamundson@oar.net

**WEB:** www.oar.net

**PHONE:** (419) 213-4025      **FAX:** (419) 213-4024

**PHONE:** (614) 292-7293

**FAX:** (614) 292-9390

**TERMS:** OARnet-VMware ELA  
Remit to: The Ohio State University - OARnet  
1224 Kinnear Rd, Columbus, Ohio 43212  
Payment Terms: Net 30 (On Approved Credit)  
Credit Cards: VISA/MasterCard/AMEX/DISCOVER

**QUOTE NO:** 8349186  
**QUOTE DATE:** 07/29/2016  
**QUOTE EXPIRES:** 08/28/2016

**TOTAL QUOTE:** \$16,761.60

**\*PLEASE SEE QUOTE TERMS BELOW FOR MORE INFORMATION**

LINE NO.	PRODUCT SKU	DESCRIPTION	PRODUCT PRICE	QTY	SUBTOTAL
1	VS6-OEPL-C	vSphere w/ Operations Management Enterprise Plus (per CPU)	\$1,570.65	8	\$12,565.20
2	VS6-OEPL-P-SSS-C	vSphere w/ Operations Management Enterprise Plus (per CPU) (Production Level Support/Subscription 1 Year)	\$524.55	8	\$4,196.40
<b>SUBTOTAL:</b>					<b>\$16,761.60</b>
<b>TOTAL QUOTE:</b>					<b>\$16,761.60</b>

**\*QUOTE TERMS**

CREDIT CARD PAYMENT: Credit Card payment is accepted at time of order placement for a maximum of \$10,000. Provide credit card information to the OARnet Business Office (614-292-9381) prior to order submission.

PO: Quote number should be referenced on Purchase Order. Vendor address on PO must state OARnet's address at OSU: 1224 Kinnear Rd, Columbus, OH 43212

TO ORDER: Submit Quote Copy along with a PO (or Credit Card payment) to:

**State:** vmware-stateofohio@oar.net  
**K12:** vmware-k12@oar.net  
**Higher Ed:** vmware-higher-education@oar.net



LINE NO.	PRODUCT SKU	DESCRIPTION	PRODUCT PRICE	QTY	SUBTOTAL
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**OARnet Terms and Conditions**

The software and services quoted above are subject to the terms and conditions of the OARnet VMware ELA Partner Program. All software & services quoted herein are subject to the VMware Master End User License Agreement ("EULA") located on the OARnet website ([https://oar.net/sites/oar.net/files/services/vmware/docs/Ohio\\_EULA.pdf](https://oar.net/sites/oar.net/files/services/vmware/docs/Ohio_EULA.pdf)). The terms of the EULA published on the OARnet website supersede any click to accept EULA embedded in the software downloaded from VMware.

**1. Payment Terms**

Failure to Pay: OARnet may terminate this Agreement or EULA and demand End User to no longer use the Product, upon the failure of End User to pay charges when due. Such termination or denial will not relieve End User of responsibility of the payment of all accrued charges, plus reasonable interest and any collection fees.

**2. Term and Termination** The initial term of this Agreement shall commence on the date this Agreement is executed by both parties and shall continue for the term set forth in Attachment 1 or is otherwise terminated pursuant to the Agreement or the terms of the EULA. OARnet may terminate this agreement upon 30 days' notice for End User's failure to pay invoices when due or immediately for material breach of any other term of this agreement and demand End User no longer uses the Product.

**3. Limitation of Liability**

OARnet shall not be liable to End User for any damage arising out of any event that is beyond the control of OARnet. OARnet shall not be liable to End User for any indirect, special, incidental, exemplary, consequential or other form of money damages, including but not limited to lost profits or damages of any kind, however caused, arising out of or in connection with the use or provision of the Product, whether based in contract, tort or any other legal theory, and whether or not OARnet has been made aware of the possibility of those damages.

**4. Compliance with Applicable Law and Other Obligations**

End User must comply with all laws, regulations, and policies applicable to their use of the Product, including, without limitation, U.S. export laws concerning use of the Product.

**5. Governing Law and Jurisdiction**

This agreement shall be subject to and construed in accordance with Ohio law. Any action based in whole or in part on this agreement must be brought in an Ohio court of competent jurisdiction.

**6. Entire Agreement; Amendments**

This agreement constitutes the entire agreement between the parties and supersedes all prior agreements and understandings with respect to the same subject matter. This agreement may not be modified by, and shall supersede any additional or contradictory term or condition of, any current or future purchase order from End User unless OARnet expressly agrees otherwise in writing. No amendment or modification of this agreement shall be effective unless in writing and signed by both parties.



LINE NO.	PRODUCT SKU	DESCRIPTION	PRODUCT PRICE	QTY	SUBTOTAL
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IN WITNESS WHEREOF, each party hereto warrants and represents that this Order Form has been executed by a duly authorized representative of such party, and it constitutes the legal, valid and binding obligation of such part.

END USER: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

**END USER CONTACT INFORMATION**

Entity / Customer / End User Name: \_\_\_\_\_

Portal Folder Name (if known): \_\_\_\_\_

**Technical Contact (Primary):**

**Billing Contact**

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_

Below is the quote you requested. Please let me know if you have any questions.

Thanks,  
Scott



#### Pricing Proposal

<b>Quotation #:</b>	11965061
<b>Description:</b>	Microsoft(3)
<b>Created On:</b>	Jul-29-2016
<b>Valid Until:</b>	Jul-31-2016

#### LUCAS COUNTY INFORMATION SRVCS

##### Karen Schnitkey

Phone: (419) 213-4025

Fax:

Email: kschnitkey@co.lucas.oh.us

#### Account Representative

##### Scott Kent

290 Davidson Avenue

Somerset, NJ 08873

Phone: 732-652-6641

Fax: 732-652-6642

Email: Scott\_Kent@shi.com

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 Microsoft Windows Server 2012 R2 Datacenter - License - 2 processors - Select, Select Plus - Single Language Microsoft - Part#: P71-07860	4	\$3,950.16	\$15,800.64
		Total	\$15,800.64

#### Additional Comments

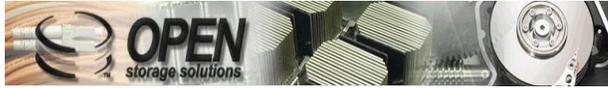
SQL Developer is now being offered for free: <https://blogs.technet.microsoft.com/dataplatforminsider/2016/03/31/microsoft-sql-server-developer-edition-is-now-free/>

Customers can download the software here: <https://www.visualstudio.com/en-us/products/visual-studio-dev-essentials-vs.aspx>.

#### Retrieve your quote:

<https://www.shi.com/Quotes/Quoteinfo.aspx>

The Products offered under this proposal are subject to the [SHI Return Policy](#), unless there is an existing agreement between SHI and the Customer.



Lucas County Information Services  
 One Government Center Ste 400  
 Toledo, Ohio 43604  
 mswaile@co.lucas.oh.us  
 419-213-4633  
 Mike M. Swaile

05/11/15

Quote# JAF 05111662-13R730

State term contract number 534109-24

**GROUP: 1 QUANTITY: 1 SYSTEM PRICE: \$11,470.00 GROUP TOTAL: \$11,470.00**

Description	Quantity
PowerEdge R730 Server (210-ACXU)	1
PowerEdge R730/R730xd Motherboard (591-BBCH)	1
Dell Hardware Limited Warranty Plus On Site Service (976-8706)	1
MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year (976-8709)	1
Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year (976-8710)	1
ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year (976-8711)	1
Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">http://www.dell.com/support</a> or call 1-800- 945-3355 (989-3439)	1
On-Site Installation Declined (900-9997)	1
US Order (332-1286)	1
On-Site Installation Declined (900-9997)	1
Declined Remote Consulting Service (973-2426)	1
PowerEdge R730 Shipping (340-AKKB)	1
R730/xd PCIe Riser 2, Center (330-BBCO)	1
R730 PCIe Riser 3, Left (330-BBCQ)	1
R730/xd PCIe Riser 1, Right (330-BBCR)	1
SFP+, Short Range, Optical Transceiver, LC Connector, 10Gb compatible for Broadcom (407-BBRN)	2
SFP+, Short Range, Optical Transceiver, LC Connector, 10Gb compatible for Broadcom (407-BBRN)	2
QLogic 57810 Dual Port 10Gb Direct Attach/SFP+ Network Adapter (540-BBCV)	2
Broadcom 5720 QP 1Gb Network Daughter Card (540-BBBW)	1
iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise (385-BBHO)	1
Chassis with up to 8, 2.5" Hard Drives (350-BBEN)	1
Bezel (350-BBEJ)	1
Performance BIOS Settings (384-BBBL)	1
RAID 1 for H330/H730/H730P (2 HDDs or SSDs) (780-BBJU)	1
PERC H730 Integrated RAID Controller, 1GB Cache (405-AAEG)	1
Intel Xeon E5-2643 v3 3.4GHz,20M Cache,9.60GT/s QPI,Turbo,HT,6C/12T (135W) Max Mem 2133MHz (338-BFFQ)	1
Upgrade to Two Intel Xeon E5-2643 v3 3.4GHz,20M Cache,9.60GT/s QPI,Turbo,HT,6C/12T (135W) (374-BBGX)	1
16GB RDIMM, 2133 MT/s, Dual Rank, x4 Data Width (370-ABUG)	10
2133MT/s RDIMMs (370-ABUF)	1
Performance Optimized (370-AAIP)	1
300GB 15K RPM SAS 12Gbps 2.5in Hot-plug Hard Drive (400-AJRU)	2
Electronic System Documentation and OpenManage DVD Kit, PowerEdge R730/xd (631-AAJG)	1
DVD ROM, SATA, INTERNAL (429-AAPU)	1
ReadyRails Sliding Rails With Cable Management Arm (770-BBBR)	1
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-ADWS)	1
NEMA 5-15P to C13 Wall Plug, 125 Volt, 15 AMP, 10 Feet (3m), Power Cord, North America (450-AALV)	2
No Operating System (619-ABVR)	1
No Media Required (421-5736)	1
DIMM Blanks for System with 2 Processors (370-ABWE)	1
Standard Heatsink for PowerEdge R730/R730xd (374-BBHM)	1
Standard Heatsink for PowerEdge R730/R730xd (374-BBHM)	1

<b>Total Purchase Price:</b>		\$11,470.00
<b>Product Subtotal:</b>	\$11,470.00	
<b>Tax:</b>	\$0.00	
<b>Shipping &amp; Handling:</b>	\$0.00	

OPEN STORAGE SOLUTIONS  
- 23890 Chagrin Boulevard Suite 202 Beachwood, OH 44122  
Phone 216-595-1055 Fax 216-595-9686

Delivery: 15-20 days upon receipt of order

F.O.B.:Dell

This quote is valid for 30 days

Prepared by: Joe Frankino/*Joe Frankino*

Terms: Net 30 Days

E-Mail: [joef@openstore.com](mailto:joef@openstore.com)