



Phil Copeland
LUCAS COUNTY RECORDER
ONE GOVERNMENT CENTER • SUITE 700
TOLEDO, OHIO 43604-2257
TELEPHONE 419-213-4400
FAX 419-213-4284


September 29, 2014

Lucas County Data Processing Board
One Government Center, Suite 400
Toledo, OH 43604

Dear Lucas County Data Processing Board Members:

We are requesting the approval to purchase a Wide Format Plat Scanner & Printer for the intake of our recorded plats. This new purchase will be eliminating 2 (two) large & nonfunctional machines that were purchased in the year 2003. The new machine is combined for both scanning the plats as well as printing plat copies. Due to the cost of this type of equipment our office received 3 (three) vendor quotes from companies such as MT Business Technologies; Copeco & Repros, Inc.

With your approval, the total equipment cost is NOT to exceed \$12,200.00. Funds are available w/in the Recorder Technology Fund, account #2230-3120-530100.

Respectfully submitted,

A handwritten signature in blue ink that reads "Julie East".

Julie East
Office Manager
Office of Phil Copeland
Lucas County Recorder

Proposal for

Lucas County Records Office

Prepared on July 31, 2014





1150 National Parkway
Mansfield, Ohio 44906
419-529-6100

Lucas County Recorders Office
One Government Recorders Office
Toledo, OH 43604

Dear Julie,

Thank you for the opportunity to present this proposal for new Ricoh Imaging Systems. In the following sections of this document, you will find a review of the critical requirements we have discussed, along with details on the proposed solution we are offering.

At MT Business Technologies, Inc., we are very proud of our reputation for excellent customer service and support, as well as our industry-leading systems that are helping clients achieve new levels of productivity in the workplace. This proposal is just one indication of our commitment to helping you identify your specific needs, then meet those requirements with the right systems and services to improve office productivity.

A digital imaging system represents a significant investment. It is important to know that you are making the right choice of both equipment and vendor. We are proud to offer systems and solutions from Ricoh, one of the most respected names in document technology. Ricoh has assisted many organizations in your area and around the world with their document management needs.

Once again thank you for the opportunity to present this proposal. I look forward to addressing your questions and establishing a long-lasting business relationship between your company and ours.

Sincerely,

David Gunther
Wide Format Specialist

Proposal Prepared For
Lucas County Recorders Office

Equipment Detail

(1) RICOH AFICIO MP C W2200 WIDE FORMAT

Features:

- Single Footprint
- Single Roll Feed
- Print/Copy (Full Color)
- 3.2 D Size per minute
- Full Color Scan
- Scan-To-Email, Scan-To-Folder, Archiving, Etc.
- Embedded Editing Functions (i.e. Positive/Negative)
- Reduce/Enlarge (Scanning & Printing)
- Postscript / Latest Updates for Software
- USB/SD Card Port
- Simple Interface
- Stand
- Network

Financing Terms

Option	Payment
60 Month FMV Lease Payment	\$233.53 / Mo.
Direct Purchase	\$12,125.00

Installation & Training

Installation Charges (Includes Installed Accessories)	Included
System Training	Included

Maintenance Terms

Agreement	Term	Allowance	Base Charge	Excess Meter Charge
Black & White	Monthly	500	\$41.50	\$.083 (Annually)
Color	Monthly	-	\$.14 each	-

*MT Business Technologies, Inc.'s exclusive Quality Standard Maintenance Program includes **all service, all parts, all travel, all labor** (except paper& ink) that are needed to make impressions. You never pay extra for toner or developer. You will also receive our exclusive "Performance Guarantee".*

*Linear feet means it doesn't matter how wide the document is, just how many feet of paper go through the machine. Scans ARE NOT counted on a per click basis...only when print is put on paper

MT Business Technologies' Service Policy

- MT Business Technologies guarantees replacement parts for seven years.
- MT Business Technologies guarantees we will respond to an emergency call with a factory trained technician within an average of 4 hours of the call being placed.
- MT Business Technologies will provide you a loaner system in the event that your system cannot be repaired at your location in a reasonable time.
- MT Business Technologies guarantees a like for like replacement system for you at no charge if we cannot maintain your system to the manufacturer's specification.
- Incented Technical Specialists will fix the problem right the first time and to minimize call back on the same problem or a call back on a worn part right after a service call.

Once again, thank you for the opportunity to present this proposal. I look forward to addressing your questions and establishing a long-lasting business relationship between your company and ours.



Lucas County Recorders Office
Julie East / 419-213-4408

Ricoh Aficio MP CW2200SP



- ✓ 250gb HDD
- ✓ Integrated Scanner
- ✓ 600 x 600 dpi
- ✓ 1 Universal Roll Paper
- ✓ Color Multi Touch Controls
- ✓ Network Printing and Color Scanning
- ✓ Scan to Email/SMB/FTP/USB
- ✓ Easy Operation Control Panel

Purchase Pricing

\$9,970

Printer includes 1 year warranty

**Note: Delivery, Installation, Set-up & training are included.
Prices do not include applicable taxes.**

Respectfully submitted,

John Booth / 419-410-8749



August 27, 2014

**COMPLETE WIDE FORMAT
DIGITAL ENGINEERING
SERVICES**

*Julie East, Office Manager
Lucas County Recorder's Office
One Government Center
Suite 700
Toledo, OH 43604*



Dear Julie:

Please find the pricing you requested.

- 1 Each *Ricoh MP CW2200SP Wide Format Color Digital Imaging System \$13,500.00*
- Second Roll*
- Stand*
- Delivery, Installation, Training*
- Starter Kit:*
- Print Cartridge Black 60ML*
- Print Cartridge Cyan 28ML*
- Print Cartridge Magenta 28ML*
- Print Cartridge Yellow 28ML*

Lease Rates:

63 Month, Fair Market Value Lease	\$256.50 Month + tax
63 Month, \$1.00 Buyout Lease	\$288.90 Month + tax

Best regards,

*Barbara Park
Repros, Inc.
330 958-0400
Barb.park@reprosinc.com*

AKRON OFFICE

1518 Copley Rd.
Akron, Ohio 44320
(330) 247-3747

CLEVELAND OFFICE

3001 Superior Avenue
Cleveland, Ohio 44114
(216) 696-7557

CANTON OFFICE

3642 Apache St
Uniontown, Ohio 44685
(330) 966-1300